



FM 301

Master of Business Administration (MBA) (Semester I)
Examination, June 2017
(Under Distance Learning)
ORGANIZATIONAL BEHAVIOUR

Date : 13-6-2017

Time : 10.30 a.m. to 1.30 p.m.

Total Marks : 70

Instructions : 1) Attempt **any five** from the followings.
2) **All** questions carry **equal** marks.

1. Attempt **any three** (short notes).
 - A) Determinants of personality.
 - B) Principles of scientific management.
 - C) Principles of perceptual selection.
 - D) Douglas theory X and Y.
 2. What is organizational behaviour ? Discuss in short evolution of organizational behaviour.
 3. What do you mean by term attitude ? Explain the various types of attitude.
 4. Explain the psychoanalytic theory of personality (Id, ego, super ego).
 5. Explain the Abraham Maslow's need theory of motivation.
 6. Discuss the different causes of conflicts in organization.
 7. Explain the process of communication.
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FM 416

**Master of Business Administration (MBA) (Semester – I)
Examination, June 2017
(Under Distance Learning)
RESEARCH METHODOLOGY**

Date : 14-6-2017

Time : 10.30 a.m. to 1.30 p.m.

Total. Marks : 70

Instructions : 1) Answer **any 5** from the following.

2) **All** questions carry **equal** marks.

1. What are the techniques involved in defining a research problem ?
 2. Explain the difference between two group discriminant analysis and multiple discriminant analysis with examples.
 3. What is cluster analysis ? Explain the difference between hierarchical clustering and non-hierarchical clustering.
 4. Research process starts from problem definition to preparation of the report. Briefly describe the different steps involved in a research process.
 5. Data collection is the backbone of business research. Discuss about the various techniques used for data collection.
 6. What is meaning of probability sampling ? Discuss about simple random sampling, systematic sampling and stratified sampling.
 7. Write short notes on :
 - a) Factor Analysis.
 - b) Multivariate Analysis.
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FM 101

M.B.A. (Semester – I) Examination, June 2017
(Under Distance Learning)
PRINCIPLES AND PRACTICES OF MANAGEMENT

Date : 15-06-2017

Time : 10.30 a.m. to 1.30 p.m.

Total Marks : 70

Instructions : 1) Answer any 5 from the following.
2) All questions carry equal marks.

1. Define the term management. Explain various functions of management.
 2. Explain the different schools of management. Discuss the contribution of human behaviour school.
 3. Explain the overall decision making process. Explain the process followed in normal situation.
 4. Define the term planning. Explain advantages and limitations of planning.
 5. Define the term controlling. Explain various techniques of controlling.
 6. What are the elements of organizational culture ? How will you manage cultural diversity ?
 7. Explain the different types of communication. Discuss its relative merits and demerits.
 8. Write short notes (any three) :
 - a) Directing and motivating.
 - b) Esprit de Corps.
 - c) Leading.
 - d) Six Sigma.
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FM 102

Master of Business Administration (M.B.A.) (Semester – I)
Examination, June 2017
(Under Distance Learning)
MANAGEMENT ACCOUNTING

Date : 16-06-2017

Time : 10.30 a.m. to 1.30 p.m.

Total Marks : 70

- Instructions :** 1) Answer **any five** questions.
2) **All** questions carry **equal** marks.

- Journalize the following transactions in the books of Mr. Basu for the Month of March 2010.
 - 1-3-10 : Started business with cash Rs. 2,00,000 and Building Rs. 4,00,000
 - 2-3-10 : Paid salary Rs. 50,000
 - 3-3-10 : Paid Electricity bill worth Rs.12,000
 - 4-3-10 : Sold goods to Rohit worth Rs. 8,000 on credit.
 - 7-3-10 : Sold goods to Shyam worth Rs. 80,000 on credit.
 - 8-3-10 : Shyam became insolvent and paid 80 paise in rupee in full and final statement.
- From the following details, prepare Balance Sheet of Master India Ltd. As on 31-3-2007.

Particulars	Amt. (Crores)
Authorized Equity Capital	200
Issued Equity Capital	100
Paid-up Capital	100
Reserves and Surplus	240
Preference share capital (8%)	10
Debentures (10%)	80
Debentures (12%)	20
Term loan (12%) (Secured)	30
Term loan (13%) (Unsecured)	20

P.T.O.

